

Understanding the "Work of Leaders" on the road to Michigan Good Food Summit

Why do DISC?

"Without strong relationships, there's no trust. And without trust there is no collaboration"

Collaboration= relationship, trust & leadership

Be able to build relationships to achieve collaboration through relationship.

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DISC: Impacts Trust

Influences relationship

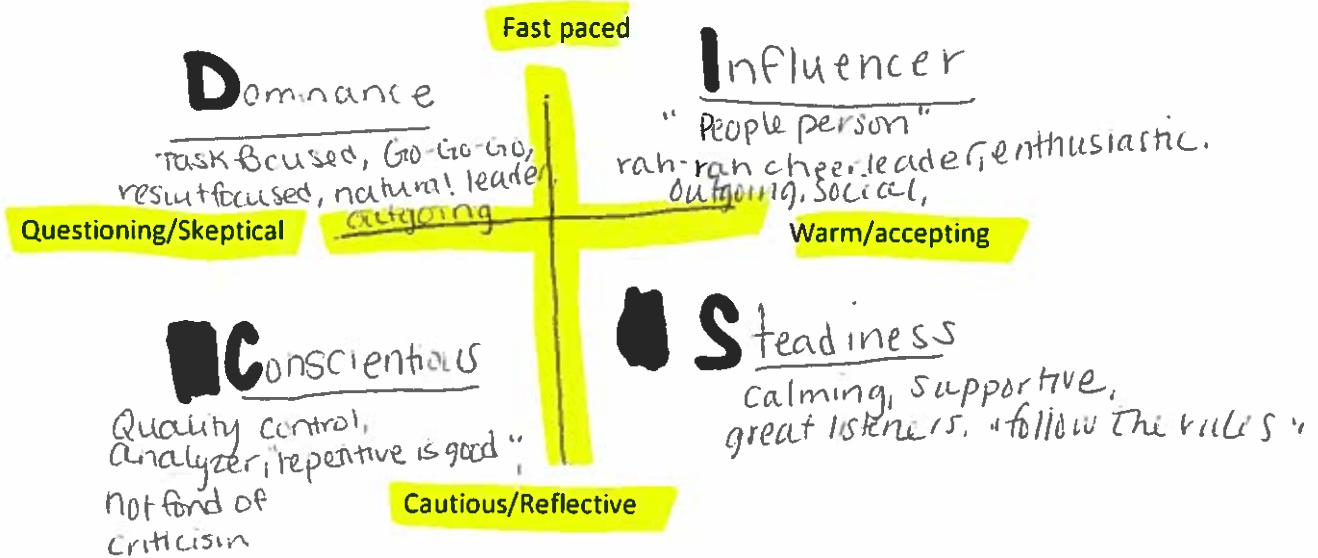
Not an indicator of what you can and cannot do- just areas of natural strength

Why this DISC? The DISC is specific to the "work of leaders"

The basics of DISC:

As yourself these questions:

How do you approach a task at hand?



VAE MODEL (Highlights)

Vision

Where do we want go?

Alignment

Getting the buy in

"Rowing together"

Best practices:

Explain Rationale

Structured messages

Execution

Get it done

Best practices:

Driven, Initiating persons/actions

Key point: Different people excel in leadership at different stages & tasks